

連結ベース	Consolidated basis
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## 1. 業績の推移 Results and Forecast

上段: 百万円、下段: 増減率  
Upper: Millions of yen, Lower: Y/Y

	2022/3	2023/3	2024/3			2025/3
	FY (21.4-22.3)	FY (22.4-23.3)	1H (23.4-9)	2H (23.10-24.3)	FY (23.4-24.3)	FY (24.4-25.3) Forecast
売上収益 Revenue	739,260 +21.5%	764,702 +3.4%	369,667 -5.5%	371,724 -0.4%	741,391 -3.0%	710,000 -4.2%
国内 (Domestic)	118,050 +4.4%	122,978 +4.2%	61,451 -0.6%	61,771 +1.0%	123,222 +0.2%	124,000 +0.6%
海外 (Overseas)	621,210 +25.4%	641,724 +3.3%	308,216 -6.5%	309,953 -0.7%	618,169 -3.7%	586,000 -5.2%
営業利益 Operating Profit	91,728 +3.7%	28,246 -69.2%	31,760 +44.9%	34,409 +443.8%	66,169 +134.3%	75,000 +13.3%
税引前利益 Profit before Income Taxes	92,483 +6.1%	23,887 -74.2%	30,036 +64.7%	33,981 +501.4%	64,017 +168.0%	74,000 +15.6%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	64,770 +4.4%	11,705 -81.9%	20,816 +87.9%	22,875 +3548.3%	43,691 +273.3%	51,000 +16.7%
1株当たり利益 EPS	円 Yen 238.54	円 Yen 43.11	円 Yen 77.11	円 Yen 85.02	円 Yen 162.13	円 Yen 189.57
株主資本利益率 (年率換算) ROE	9.2%	1.5%	5.2%	5.5%	5.3%	5.8%

## 売上計上為替レート Exchange rates

単位: 円 Yen

	2022/3	2023/3	2024/3			2025/3
	FY (21.4-22.3)	FY (22.4-23.3)	1H (23.4-9)	2H (23.10-24.3)	FY (23.4-24.3)	FY (24.4-25.3) Forecast
米ドル USD	112.39	135.50	141.06	148.12	144.59	145
ユーロ EUR	130.55	140.99	153.45	160.05	156.75	155
人民元 RMB	17.51	19.75	19.75	20.51	20.13	20.0

## 四半期 Quarterly

上段: 百万円、下段: 増減率  
Upper: Millions of yen, Lower: Y/Y

	2023/3				2024/3			
	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	4Q (24.1-3)
売上収益 Revenue	195,348 +5.4%	195,970 +9.5%	188,965 +3.5%	184,419 -4.2%	184,455 -5.6%	185,212 -5.5%	180,947 -4.2%	190,777 +3.4%
国内 (Domestic)	31,414 +4.5%	30,409 -0.5%	28,975 +2.8%	32,180 +10.0%	29,978 -4.6%	31,473 +3.5%	30,246 +4.4%	31,525 -2.0%
海外 (Overseas)	163,934 +5.6%	165,561 +11.6%	159,990 +3.6%	152,239 -6.7%	154,477 -5.8%	153,739 -7.1%	150,701 -5.8%	159,252 +4.6%
営業利益 Operating Profit	15,228 -46.3%	6,691 -71.9%	5,239 -75.1%	1,088 -94.1%	16,311 +7.1%	15,449 +130.9%	16,289 +210.9%	18,120 +1565.4%
税引前利益 Profit before Income Taxes	15,719 -47.4%	2,518 -88.9%	7,765 -60.9%	-2,115 -110.6%	16,045 +2.1%	13,991 +455.6%	16,077 +107.0%	17,904 +946.5%
親会社の所有者に 帰属する当期利益 Profit attributable to owners of the parent	10,563 -51.1%	515 -96.8%	3,141 -76.8%	-2,514 -118.7%	11,185 +5.9%	9,631 +1770.1%	11,821 +276.3%	11,054 +539.7%
1株当たり利益 EPS	円 Yen 38.90	円 Yen 1.90	円 Yen 11.56	円 Yen -9.25	円 Yen 41.30	円 Yen 35.81	円 Yen 43.93	円 Yen 41.09

連結ベース	Consolidated basis
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## 2. 地域別売上収益 Revenue by geographic area

上段: 百万円、下段: 増減率  
Upper: Millions of yen, Lower: Y/Y

	2022/3	2023/3	2024/3		2025/3	
	FY (21.4-22.3)	FY (22.4-23.3)	1H (23.4-9)	2H (23.10-24.3)	FY (23.4-24.3)	FY (24.4-25.3) Forecast
国内市場 Japan	118,050 +4.4%	122,978 +4.2%	61,451 -0.6%	61,771 +1.0%	123,222 +0.2%	124,000 +0.6%
欧州市場 Europe	352,470 +24.7%	348,994 -1.0%	176,164 -0.7%	180,327 +5.1%	356,491 +2.1%	343,000 -3.8%
北米市場 North America	112,248 +23.4%	119,064 +6.1%	50,485 -19.5%	43,192 -23.4%	93,677 -21.3%	74,000 -21.0%
アジア市場 Asia	49,196 +25.1%	53,276 +8.3%	22,407 -22.8%	23,726 -2.1%	46,133 -13.4%	48,500 +5.1%
中南米市場 Central and South America	41,765 +42.0%	47,256 +13.1%	24,317 -0.3%	25,380 +11.0%	49,697 +5.2%	50,500 +1.6%
オセアニア市場 Oceania	51,579 +24.9%	58,593 +13.6%	27,474 -5.7%	28,866 -2.0%	56,340 -3.8%	53,500 -5.0%
中近東・アフリカ市場 The Middle East/Africa	13,952 +20.5%	14,541 +4.2%	7,369 +7.4%	8,462 +10.2%	15,831 +8.9%	16,500 +4.2%
合計 Total	739,260 +21.5%	764,702 +3.4%	369,667 -5.5%	371,724 -0.4%	741,391 -3.0%	710,000 -4.2%

## 四半期 Quarterly

上段: 百万円、下段: 増減率  
Upper: Millions of yen, Lower: Y/Y

	2023/3				2024/3			
	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	4Q (24.1-3)
国内市場 Japan	31,414 +4.5%	30,409 -0.5%	28,975 +2.8%	32,180 +10.0%	29,978 -4.6%	31,473 +3.5%	30,246 +4.4%	31,525 -2.0%
欧州市場 Europe	94,204 +3.1%	83,176 -3.8%	85,637 +2.3%	85,977 -5.4%	89,249 -5.3%	86,915 +4.5%	85,134 -0.6%	95,193 +10.7%
北米市場 North America	27,850 -2.7%	34,830 +47.3%	29,684 +4.7%	26,700 -15.6%	24,822 -10.9%	25,663 -26.3%	22,705 -23.5%	20,487 -23.3%
アジア市場 Asia	11,592 +13.4%	17,450 +43.0%	13,198 -1.9%	11,036 -17.1%	11,115 -4.1%	11,292 -35.3%	12,043 -8.8%	11,683 +5.9%
中南米市場 Central and South America	11,977 +23.7%	12,417 +7.7%	12,436 +20.6%	10,426 +1.7%	11,209 -6.4%	13,108 +5.6%	12,820 +3.1%	12,560 +20.5%
オセアニア市場 Oceania	14,970 +24.2%	14,166 +26.4%	15,072 +0.1%	14,385 +8.5%	14,391 -3.9%	13,083 -7.6%	13,896 -7.8%	14,970 +4.1%
中近東・アフリカ市場 The Middle East/Africa	3,341 +2.2%	3,522 +4.7%	3,963 +12.8%	3,715 -2.5%	3,691 +10.5%	3,678 +4.4%	4,103 +3.5%	4,359 +17.3%
合計 Total	195,348 +5.4%	195,970 +9.5%	188,965 +3.5%	184,419 -4.2%	184,455 -5.6%	185,212 -5.5%	180,947 -4.2%	190,777 +3.4%

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## 3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

	2022/3	2023/3	2024/3				
	FY (21.4-22.3)	FY (22.4-23.3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	4Q (24.1-3)	FY (23.4-24.3)
国内市場 Japan	+4.4%	+4.2%	-4.6%	+3.5%	+4.4%	-2.0%	+0.2%
欧州市場 Europe	+17.7%	-10.4%	-9.3%	-0.7%	-6.1%	-0.6%	-4.3%
西欧市場 Western Europe	+12.8%	-13.2%	-8.6%	+3.6%	-4.7%	-0.6%	-2.7%
東欧市場 Eastern Europe	+26.4%	-5.9%	-10.1%	-5.9%	-8.2%	-0.6%	-6.6%
北米市場 North America	+15.8%	-11.5%	-15.4%	-29.3%	-26.7%	-32.3%	-26.1%
アジア市場 Asia	+17.7%	-5.6%	-7.0%	-36.5%	-12.5%	-2.8%	-17.2%
中南米市場 Central and South America	+34.7%	-2.6%	-11.8%	-1.6%	+4.8%	+5.8%	-0.8%
オセアニア市場 Oceania	+14.4%	+2.4%	-3.3%	-8.3%	-11.3%	-3.3%	-6.5%
中近東・アフリカ市場 The Middle East/Africa	+14.3%	-11.1%	+4.2%	-1.3%	-1.4%	+6.1%	+1.8%
海外合計 Overseas	+18.0%	-8.6%	-9.5%	-11.2%	-10.0%	-6.0%	-9.2%
合計 Total	+15.5%	-6.6%	-8.7%	-8.9%	-7.8%	-5.3%	-7.7%

## 4. 設備投資額・減価償却費・研究開発費・従業員数 Capex, Depreciation, R&amp;D and Employees

単位: 百万円 Millions of yen

	2022/3	2023/3	2024/3			2025/3
	FY (21.4-22.3)	FY (22.4-23.3)	1H (23.4-9)	2H (23.10-24.3)	FY (23.4-24.3)	FY (24.4-25.3) Forecast
設備投資額 Capex	59,937	39,088	11,010	6,841	17,851	29,000
減価償却費 Depreciation	17,639	21,725	12,337	12,417	24,754	25,000
研究開発費 R&D	14,145	14,903	7,274	7,040	14,314	15,500
従業員数 Employees	20,233	18,804	18,019	-	17,669	-

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## 5. 生産台数 Production

上段: 万台、下段: 構成比  
Upper: 10 thousand of units, Lower: Composition

	2022/3	2023/3	2024/3			2025/3
	FY (21.4-22.3)	FY (22.4-23.3)	1H (23.4-9)	2H (23.10-24.3)	FY (23.4-24.3)	FY (24.4-25.3) Forecast
国内 Japan	351 7.0%	207 7.9%	101 8.6%	93 8.0%	194 8.3%	210 7.8%
欧州 Europe	1,176 23.5%	509 19.4%	281 23.8%	303 26.2%	584 25.0%	720 26.7%
北米 North America	143 2.9%	75 2.8%	22 1.9%	30 2.6%	52 2.2%	66 2.4%
アジア Asia	3,148 62.9%	1,743 66.1%	721 61.2%	670 57.8%	1,391 59.6%	1,565 58.0%
中南米 Central and South America	187 3.7%	101 3.8%	52 4.5%	63 5.4%	115 4.9%	139 5.1%
海外工場計 Overseas	4,654 93.0%	2,428 92.1%	1,076 91.4%	1,066 92.0%	2,142 91.7%	2,490 92.2%
合計 Total	5,005 100.0%	2,635 100.0%	1,177 100.0%	1,159 100.0%	2,336 100.0%	2,700 100.0%

## 四半期 Quarterly

上段: 万台、下段: 構成比  
Upper: 10 thousand of units, Lower: Composition

	2023/3				2024/3			
	1Q (22.4-6)	2Q (22.7-9)	3Q (22.10-12)	4Q (23.1-3)	1Q (23.4-6)	2Q (23.7-9)	3Q (23.10-12)	4Q (24.1-3)
国内 Japan	57 9.2%	62 6.6%	49 8.9%	39 7.4%	54 8.9%	47 8.3%	47 8.2%	46 7.9%
欧州 Europe	175 28.0%	156 16.7%	84 15.3%	94 17.9%	138 23.0%	143 24.7%	140 24.4%	163 28.0%
北米 North America	24 3.9%	22 2.3%	16 3.0%	13 2.4%	11 1.9%	11 1.9%	14 2.4%	16 2.7%
アジア Asia	344 55.0%	667 71.3%	372 68.4%	360 67.8%	370 61.8%	351 60.6%	344 60.1%	326 55.6%
中南米 Central and South America	24 3.9%	29 3.1%	24 4.4%	24 4.5%	26 4.4%	26 4.5%	29 4.9%	34 5.8%
海外工場計 Overseas	567 90.8%	874 93.4%	496 91.1%	491 92.6%	545 91.1%	531 91.7%	527 91.8%	539 92.1%
合計 Total	624 100.0%	936 100.0%	545 100.0%	530 100.0%	599 100.0%	578 100.0%	574 100.0%	585 100.0%

(注)上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. A actual result may vary from the above forecast.