

連結ベース Consolidated basis



1. 地域別売上収益 Revenue by geographic area

上段:百万円、下段:前年同期比増減率

Upper: Millions of yen, Lower: Y/Y

	2024/3		2025/3					
	9 Months (23.4-12)	FY (23.4-24.3)	1Q (24.4-6)	2Q (24.7-9)	3Q (24.10-12)	1H (24.4-9)	9 Months (24.4-12)	FY (24.4-25.3) Forecast
国内市場 Japan	91,697 +1.0%	123,222 +0.2%	30,515 +1.8%	32,997 +4.8%	31,239 +3.3%	63,512 +3.4%	94,751 +3.3%	125,000 +1.4%
欧州市場 Europe	261,298 -0.7%	356,491 +2.1%	98,379 +10.2%	95,594 +10.0%	86,621 +1.7%	193,973 +10.1%	280,594 +7.4%	358,500 +0.6%
北米市場 North America	73,190 -20.8%	93,677 -21.3%	21,644 -12.8%	23,669 -7.8%	20,832 -8.2%	45,313 -10.2%	66,145 -9.6%	81,500 -13.0%
アジア市場 Asia	34,450 -18.4%	46,133 -13.4%	10,752 -3.3%	11,094 -1.8%	11,595 -3.7%	21,846 -2.5%	33,441 -2.9%	44,500 -3.5%
中南米市場 Central and South America	37,137 +0.8%	49,697 +5.2%	12,774 +14.0%	12,898 -1.6%	13,009 +1.5%	25,672 +5.6%	38,681 +4.2%	49,000 -1.4%
オセアニア市場 Oceania	41,370 -6.4%	56,340 -3.8%	16,022 +11.3%	11,546 -11.7%	13,915 +0.1%	27,568 +0.3%	41,483 +0.3%	53,000 -5.9%
中近東・アフリカ市場 The Middle East/Africa	11,472 +6.0%	15,831 +8.9%	3,846 +4.2%	4,712 +28.1%	4,902 +19.5%	8,558 +16.1%	13,460 +17.3%	18,500 +16.9%
合計 Total	550,614 -5.1%	741,391 -3.0%	193,932 +5.1%	192,511 +3.9%	182,112 +0.6%	386,443 +4.5%	568,555 +3.3%	730,000 -1.5%

2. 生産台数 Production

上段:万台、下段:構成比

Upper: 10 thousand of units, Lower: Composition

	2024/3				2025/3			
	2Q (23.7-9)	3Q (23.10-12)	4Q (24.1-3)	FY (23.4-24.3)	1Q (24.4-6)	2Q (24.7-9)	3Q (24.10-12)	FY (24.4-25.3) Forecast
国内 Japan	47 8.3%	47 8.2%	46 7.9%	194 8.3%	52 7.2%	51 6.7%	56 7.7%	215 7.3%
欧州 Europe	143 24.7%	140 24.4%	163 28.0%	584 25.0%	173 23.8%	189 24.9%	183 25.3%	750 25.4%
北米 North America	11 1.9%	14 2.4%	16 2.7%	52 2.2%	17 2.3%	17 2.2%	14 2.0%	65 2.2%
アジア Asia	351 60.6%	344 60.1%	326 55.6%	1,391 59.6%	446 61.3%	461 60.8%	431 59.6%	1,765 59.8%
中南米 Central and South America	26 4.5%	29 4.9%	34 5.8%	115 4.9%	39 5.4%	41 5.4%	39 5.4%	155 5.3%
海外工場計 Overseas	531 91.7%	527 91.8%	539 92.1%	2,142 91.7%	675 92.8%	708 93.3%	667 92.3%	2,735 92.7%
合計 Total	578 100.0%	574 100.0%	585 100.0%	2,336 100.0%	727 100.0%	759 100.0%	723 100.0%	2,950 100.0%

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3. 現地通貨四半期ベース売上動向 Revenue growth in local currency quarterly basis

前年同期比増減率 Y/Y

	2024/3				2025/3			
	3Q (23.10-12)	9 Months (23.4-12)	4Q (24.1-3)	FY (23.4-24.3)	1Q (24.4-6)	2Q (24.7-9)	3Q (24.10-12)	9 Months (24.4-12)
国内市場 Japan	+4.4%	+1.0%	-2.0%	+0.2%	+1.8%	+4.8%	+3.3%	+3.3%
欧州市場 Europe	-6.1%	-5.5%	-0.6%	-4.3%	-0.8%	+4.7%	+0.2%	+1.4%
西欧市場 Western Europe	-4.7%	-3.5%	-0.6%	-2.7%	+0.3%	+4.4%	+1.8%	+2.2%
東欧市場 Eastern Europe	-8.2%	-8.1%	-0.6%	-6.6%	-2.2%	+5.1%	-2.4%	+0.1%
北米市場 North America	-26.7%	-24.3%	-32.3%	-26.1%	-22.9%	-11.2%	-10.4%	-14.9%
アジア市場 Asia	-12.5%	-20.9%	-2.8%	-17.2%	-11.6%	-4.8%	-5.4%	-7.2%
中南米市場 Central and South America	+4.8%	-2.7%	+5.8%	-0.8%	+3.3%	+4.1%	+12.0%	+6.6%
オセアニア市場 Oceania	-11.3%	-7.6%	-3.3%	-6.5%	-0.3%	-15.6%	-2.9%	-6.0%
中近東・アフリカ市場 The Middle East/Africa	-1.4%	+0.4%	+6.1%	+1.8%	-7.2%	+22.9%	+14.9%	+10.3%
海外合計 Overseas	-10.0%	-10.2%	-6.0%	-9.2%	-4.9%	-0.0%	-0.7%	-1.9%
合計 Total	-7.8%	-8.5%	-5.3%	-7.7%	-3.8%	+0.8%	-0.1%	-1.0%

(注) 上記の予想は現時点で入手可能な情報に基づき作成しており、不確実性が含まれています。実際の業績は予想とは異なる可能性があります。

Note: The above forecast is based on information as available at the present time, and includes uncertainties. Actual result may vary from the above forecast.